

October 23, 2017

Melissa Myers VCO, VCCO
Procurement Officer
Commonwealth of Virginia
Department of Rail and Public Transportation
600 East Main Street, Suite 2102
Richmond, VA 23219

Dear Ms. Myers:

I am in receipt of your renewal request and would like to thank you for the opportunity to renew Virginia State Vehicle Contract 505-13-CC0003, Lot 1 for 14 Passenger Chevy Vans. All of us at Sonny Merryman, Inc. appreciate the opportunity to continue providing this vehicle to municipalities and agencies here in the Commonwealth.

Upon receipt of your letter, I submitted a request to the manufacturers for 2018 model year pricing. The Chevrolet chassis price for the 2018 was unchanged when compared to the 2017 model. The body manufacturer, Starcraft, is requesting a body increase of \$224.00 for the 2018 model year. Our total per unit increase is \$224.00. Documentation is attached.

The 2017 model year price was \$47,159,00. I would like to request a new 2018 model year price of \$47,383.00. The requested price it is within the limits allowed per contract language.

Contract language allows an annual increase based on Producer Price Index Series WPU141302. For the most recent 12 month period posted, the allowable increase is \$518.75. The relevant Producer Price Index Table is attached. The amount was determined as follows:

- October 2016 factor = 240.5
- September 2017 factor = 243.1

243.1 - 240.5 = 2.6 2.6 / 240.5 = .011 $$47,159.00 \times .011 = 518.75

Thank you again for this opportunity. We value our relationship with DRPT and look forward to continuing our successful partnership.

Sincerely,

Mark D. Roberts

Sonny Merryman, Inc.



COMMONWEALTH of VIRGINIA

Jennifer Mitchell Director

DEPARTMENT OF RAIL AND PUBLIC TRANSPORTATION 600 EAST MAIN STREET, SUITE 2102 RICHMOND, VA 23219

(804) 786-4440 FAX (804) 225 3752 VIRGINIA RELAY CENTER 1-800-828-1120 (TDD)

August 24, 2017

Mark Roberts Sonny Merryman PO Box 495 Rustburg, VA 24588

RE:

14 Pass Van BOC Lift, 20 ft - Chevy

CONTRACT NO.: 505-15-CC0003 Lot 1

Dear Mr. Roberts:

The contract noted above will expire on November 10, 2017. If you are willing to renew for an additional one (1) year, please forward to me, via e-mail, the acceptance below to renew this contract for the period November 11, 2017 through November 10, 2018. The contract will consist of your original bid, contract renewals, and any modifications to the contract. All other terms and conditions for the renewal will remain the same.

In accordance with the terms and conditions, the Commonwealth may wish to extend this contract for an additional period of one year. If we do not receive your response, in writing, by the date shown below, it may be necessary for us to re-bid the contract in order to meet our required schedule. Please notify the undersigned whether or not you wish to renew this contract.

Please complete this form and return to me not later than September 6, 2017.

Yes	X	My Company will renew this contract under the same terms and conditions.
		*With allowable increase as indicated in the attached letter.
No_		My Company does not desire to renew this contract.

The Smartest Distance Between Two Points www.drpt.virginia.gov

Persons signing this modification are authorized representatives of each party to this contract and acknowledge that each party agrees to be bound by the terms and conditions of the contract.

CONTRACTOR	AGENCY
Sonny Merryman	Department of Rail and Public
111001	Transportation
Signature: Mail J. Kolist	Signature: MM
Name: Mark D. Roberts	Name: Melissa Myers
Title: Senior Vice President	Title: Prairement officer
Date:10/23/2017	Date: 11/2/17
Sincerely,	
Melissa Myers	

Procurement Officer

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BID PRICE INCREASE WORKSHEET USING WPU1413

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WPU1413 Transportation Equipment - BUS AND TRUCK BODIES

ORIGINAL CONTRACT PRICE TO AGENCY ORIGINAL CONTRACT PRICE TO (DEALER)	UNIT TYPE: 14 BOC GM
\$21,267.00	AS OF
	(ENTER BASE AWARD DATE)

237.7

Note: The Adjustment Divisor is the base PPI at award date.

7 - 1 - 2									
\$0.00	\$0.00			\$0.00	\$0.00	0.0000			
\$0.00	\$0.00			\$0.00	\$0.00	0.0000			
\$0.00	\$0.00			\$0.00	\$0.00	0.0000			
-\$21,491.00	\$0,00			\$0.00	\$0.00	0.0000			
\$224.00	\$0.00			\$21,490.67	\$0.00	1.0105		240.2	7/1/2017
Base \$\$	Base \$\$			\$21,267.00	\$0,00	1,0000		237.7	7/1/2016
Dealer	Agency	Award Base	Effective Date	Dealer	Agency	Factor		PPI Value	Date For PPI PPI Value
Increase to	Increase to	Actual New		New Price to	New Price to	-	Adjustment		

BASE PPI:	ORIGINAL CONTRACT PRICE TO AGENCY ORIGINAL CONTRACT PRICE TO (DEALER)	UNIT TYPE: 15 BOC GM
237.1	\$20,582.00	AS OF
		(ENTER BASE AWARD DATE)

\$0.00	\$0.00			\$0.00	\$0.00	0.0000			
\$0.00	\$0.00			\$0.00	\$0,00	0.0000			
\$0.00	\$0.00			\$0.00	\$0.00	0.0000			
-\$20,798.00	\$0.00			\$0.00	\$0.00	0.0000			
\$216.00	\$0.00			\$20,798.47	\$0.00	1.0105		240.2	7/1/2017
Base \$\$	Base \$\$			\$20,582.00	\$0.00	1.0000		237.7	7/1/2016
Dealer	Agency	Award Base	Effective Date	Dealer	Agency	Factor	1	PPI Value	Date For PPI PPI Value
Increase to	Increase to	Actual New		New Price to	New Price to		Adjustment		

ORIGINAL CONTRACT PRICE TO AGENCY ORIGINAL CONTRACT PRICE TO (DEALER) UNIT TYPE: 19 BOC GM AS OF (ENTER BASE AWARD DATE)

\$22,182.00

BASE PPI: 237.1

				7107/1/1	+	7/1/2016 2	Date For PPI PPI Value))
				240.2	300	237 7	7 Value	
							Divisor	
0.0000	0.0000	0.0000	0.0000	1.0105		1 0000	Factor	
0	0	0	0	0		0	Agency	THE POST OF THE PO
\$0.00	\$0.00	\$0.00	\$0.00	\$22,415.30	\$ZZ, 10Z.00	20 100 00	Dealer	THE WORLD INCOME
							Effective Date	
							Award Base	ACIDAL NEW
\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	base \$\$	30.03	Agency	HICIERSE IO
\$0.00	\$0.00	\$0.00	-\$22,415.00	\$233.00	base \$\$		Dealer	TICIERSE IO